# BALCO AUSTRALIA REDEFINING THE OATEN HAY INDUSTRY



Together we can build a global agricultural supply chain that will add value to all involved.





# Balco Australia has been redefining the Oaten Hay industry for over 30 years by being at the forefront of research and discovery.



The relationship between environment and technology are key to ensure the quality and consistency of product that Balco is known for. We procure hay from the most environmentally opportune growing regions in South Australia, Western Australia and Victoria.

Through cultivating long-term relationships with growers we have secured access to the highest quality crops grown in Australia. Hay from a diverse portfolio supports the stability of supply and the quality of product even in difficult growing years. Our customers appreciate the consistency and quality that only Balco delivers.



#### A grading system to objectively grade hay for grower and the customer.



Buying from Balco means you can trust that the quality of product is quantifiable. Driven to produce the highest quality and most nutritionally beneficial products available, Balco undertakes independent and intensive product testing and research via the internationally renowned Dairy One in America.

## We have our roots firmly planted in rural Australia.



Balco is an equal opportunity employer with a strong focus on health and safety, family values, and supporting communities within which we operate. We believe in investing in our people, our community, and our country for the benefit of all.

At the core of Balco is a long-held commitment to secure local employment opportunities and support regional communities.



Bowmans Line 3 is the fastest press in the industry allowing us the greatest capacity to reliably deliver on customers' requirements.

### Our success has been achieved due to the strength of our reputation.



Each Balco team member shows a commitment to achieving excellence through strategic planning that values our relationships, environment and sustainability, and continual process improvement.

Continued research into our customers' needs, and investment into new market development, means buyers worldwide have come to rely on Balco for our unparalleled expertise, transparency, and reliability.

The expertise of our world class agronomy team has Balco redefining the Oaten Hay industry.





*"By investing in our industry, our people and our country, Balco Australia is taking the Oaten Hay industry to the next level."* 



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